



## NetSuite CRM+ *Advanced Project Tracking Module* For Professional Services Companies

### NetSuite offers the industry's first and only:

- Role-based, tailorable dashboards
- Integrated professional services automation

### NetSuite CRM+ Advanced Project Tracking Module includes:

- Multiple project types
- Automated job creation
- Task management
- Estimate labor & revenue
- Time tracking
- Projects tied to customers
- Employee utilization

### NetSuite Advanced Project Accounting For CRM+ Users in Professional Services

NetSuite Advanced Project Tracking lets you manage your professional services organization more effectively by integrating project tracking and reporting with a sophisticated customer relationship management system. With NetSuite, you can automate project creation when specific services are sold, and automatically track percent complete and time budgeted and spent on project tasks. Reports for utilization and backlog help you analyze your employees' workload and efficiency.

### Why NetSuite Advanced Project Tracking?

#### Manage Multiple Project Types

NetSuite manages multiple types of projects including time and materials and fixed price projects.

#### Automate Project Creation

You can automate project creation by identifying service items that will require a project; sales orders for those items then go into a queue where you can assign ID and project manager, and create multiple projects with one click.

#### Organize Tasks and Activities

NetSuite also organizes tasks, calls and events, linking them to specific projects. Information regarding clients is managed in one place so resource tracking is complete and real-time for ever-improving client service and can be segmented and leveraged for smarter client intelligence.

#### Track Time

Track the hours you and other employees work. You can record how many hours are spent on each project and use time reports to plan for future projects and hiring needs.

#### Broaden Project Visibility, Measure Performance

All project records include start dates, estimated end dates, percentage of work completed, actual end dates, as well as all income and expenses associated with each project. You can view time budgeted versus time spent as well as team utilization.

 Find out more: contact your local NetSuite Solution Provider.